

Southern Georgian Bay Association of REALTORS® - WESTERN REGION
Market Summary 2016 vs 2015

<u>Summary - ALL Property Types</u>	<u>JUNE 2016 YTD</u>	<u>JUNE 2015 YTD</u>	<u>% +/-</u>
Listings (Units)	2,388	2,512	-4.9%
Expired Listings (Units)	530	809	-34.5%
Sales (Units)	1,380	1,141	20.9%
Sales (\$)	\$500,434,610	\$383,387,910	30.5%
Sales \$1 to \$199,999 (Units)	268	260	3.1%
Sales \$200K to \$349,999 (Units)	568	495	14.7%
Sales \$350K to \$499,999 (Units)	303	233	30.0%
Sales \$500K to \$799,999 (Units)	177	106	67.0%
Sales \$800K to \$999,999 (Units)	38	26	46.2%
Sales \$1.0 Million +	26	21	23.8%

<u>**Residential (single-family) Activity By Area</u>	<u>JUNE 2016 YTD</u>	<u>JUNE 2015 YTD</u>	<u>% +/-</u>
<i>(**does not include cottage/rec properties or condominiums)</i>			
Clearview (Units)	117	71	64.8%
12 Month Average Price	\$427,587	\$353,635	20.9%
Collingwood (Units)	190	167	13.8%
12 Month Average Price	\$405,637	\$351,516	15.4%
Essa (Units)	6	4	50.0%
12 Month Average Price	\$411,671	\$312,125	31.9%
Grey Highlands (Units)	30	30	0.0%
12 Month Average Price	\$439,220	\$444,012	-1.1%
Municipality of Meaford (Units)	67	71	-5.6%
12 Month Average Price	\$307,667	\$313,490	-1.9%
Mulmur (Units)	3	3	0.0%
12 Month Average Price	\$630,000	\$390,643	61.3%
Springwater (Units)	9	10	-10.0%
12 Month Average Price	\$332,095	\$304,053	9.2%
The Blue Mountains (Units)	92	94	-2.1%
12 Month Average Price	\$613,105	\$608,171	0.8%
Wasaga Beach (Units)	362	273	32.6%
12 Month Average Price	\$327,953	\$299,349	9.6%

NOTE: These statistics are compiled using data from the MLS® system of the
Southern Georgian Bay Association of REALTORS®

CREA MLS ® DETAILED SHEET BY ENTRY DATE

Name of Board . . . Southern Georgian Bay Association of REALTORS® - WESTERN REGION

For the Month of . . . JUNE 2016

ProvinceON

Board Official _____

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
RESIDENTIAL				
Single family-home	\$65,849,133	176	216	306
Single family-other	\$19,039,763	72	96	184
Residential-other	\$19,071,799	39	60	162
Total	\$103,960,695	287	372	652
NON-RESIDENTIAL				
Farm	\$2,993,000	4	30	112
Vacant Land	\$3,789,000	15	64	367
Other(I.C.&I.)	\$995,000	3	12	68
Total	\$7,777,000	22	106	547
GRAND TOTALS	\$111,737,695	309	478	1199

Number of Residential Units Sold According To Price Category:

Under 30,000	1	30,000 - 39,999	0	40,000 - 49,999	2	50,000 - 59,999	1
60,000 - 69,999	2	70,000 - 79,999	2	80,000 - 89,999	0	90,000 - 99,999	3
100,000 - 119,999	3	120,000 - 149,999	23	150,000 - 249,999	108	250,000 - 349,999	128
350,000 - 499,999	109	500,000 +	62				

Southern Georgian Bay Association of REALTORS® - WESTERN REGION

MLS® Statistic Report By Entry Date

[JUNE 2016]

	2016	2015	2014	%INC/DEC [2015 - 2016]
Total # of Listings [Month]	478	440	485	9%
Total # of Listings YTD	2388	2512	2917	-5%
Total # of Expired Listings [Month]	60	100	147	-40%
Total # of Expired Listings YTD	530	809	1118	-34%
Total # of Sales [Month]	309	272	225	14%
Total # of Sales YTD	1380	1141	952	21%
Total Sales Dollar Volume [Month]	\$111,737,695	\$88,175,146	\$72,196,799	27%
Total Sales Dollar Volume YTD	\$500,434,610	\$383,387,910	\$303,610,407	31%
	2016	2015	2014	TOTAL
Total # of Closed Sales [Month]	343	301	210	854
Total # of Closed Sales YTD	1089	920	755	2764
Total Dollar Volume of Closing Sales YTD	\$381,204,204	\$306,691,035	\$233,330,730	\$921,225,969
Total # Sales Pending	80	0	0	80
Total Dollar Volume of Sales Pending	\$0	\$0	\$0	\$0
Number of Active Listings in the MLS® System At time of Report Creation. (click Number for Current Detailed Report)	2049			

NUMBER OF UNITS SOLD BY PRICE	2016		2015	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	3	22	4	14
50,000 - 99,999	3	38	11	36
100,000 - 149,999	17	82	14	71
150,000 - 199,999	21	126	37	139
200,000 - 249,999	39	173	38	162
250,000 - 299,999	48	213	40	199
300,000 - 349,999	44	182	37	134
350,000 - 399,999	39	138	34	118
400,000 - 499,999	42	165	25	115
500,000 - 599,999	27	93	13	55
600,000 - 699,999	10	59	8	31
700,000 - 799,999	4	25	2	20
800,000 - 899,999	6	20	2	17
900,000 - 999,999	4	18	2	9
1,000,000 - 1,499,999	1	14	4	14
1,500,000 +	1	12	1	7

Southern Georgian Bay Association of REALTORS® Real Estate Board

MLS ® Statistic Report By Entry Date

Residential(single family) Activity by Area

[JUNE 2016]

Area	2016								2015								
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price		
	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	
CL	29	165	22	117	76%	71%	\$420,682	\$427,587	38	153	19	71	50%	46%	\$338,526	\$353,635	
CO	63	277	50	190	79%	69%	\$430,934	\$405,637	43	279	43	167	100%	60%	\$357,358	\$351,516	
ES	3	8	3	6	100%	75%	\$361,667	\$411,671	0	2	0	4	%	200%	\$	\$312,125	
GB	5	26	2	4	40%	15%	\$414,000	\$326,500	4	18	2	5	50%	28%	\$179,500	\$513,273	
GRH	15	71	8	30	53%	42%	\$624,000	\$439,220	17	78	3	30	18%	38%	\$535,333	\$444,012	
MI	36	202	30	160	83%	79%	\$220,753	\$234,127	42	236	25	118	60%	50%	\$215,032	\$225,496	
MM	31	145	17	67	55%	46%	\$268,029	\$307,667	24	169	14	71	58%	42%	\$301,143	\$313,490	
MU	0	11	0	3	%	27%	\$	\$630,000	1	4	2	3	200%	75%	\$500,000	\$390,643	
OB	8	38	9	36	113%	95%	\$409,222	\$388,073	7	60	10	37	143%	62%	\$290,487	\$378,557	
OR	2	11	2	7	100%	64%	\$437,750	\$393,731	5	12	2	2	40%	17%	\$438,000	\$358,350	
PE	18	126	21	79	117%	63%	\$282,893	\$259,556	27	126	10	63	37%	50%	\$245,361	\$232,194	
SE	1	4	1	4	100%	100%	\$320,000	\$509,660	3	11	1	4	33%	36%	\$204,000	\$241,143	
SP	4	23	4	9	100%	39%	\$296,225	\$332,095	4	15	4	10	100%	67%	\$405,500	\$304,053	
TA	35	159	26	100	74%	63%	\$261,130	\$247,254	37	155	28	90	76%	58%	\$217,201	\$228,567	
TB	41	179	19	92	46%	51%	\$498,158	\$613,105	51	235	16	94	31%	40%	\$579,963	\$608,171	
TI	43	263	29	158	67%	60%	\$348,755	\$352,864	63	299	28	106	44%	35%	\$279,559	\$320,661	
WB	89	488	78	362	88%	74%	\$354,248	\$327,953	86	542	66	273	77%	50%	\$319,741	\$299,349	
GBW	1	2	0	0	0%	0%	\$	\$	0	3	0	0	%	0%	\$	\$390,000	
Total	424	2198	321	1424	76%	65%	\$357,911	\$355,562	452	2397	273	1148	60%	48%	\$317,609	\$329,909	
Average Sales YTD 2016								\$364,814	Average Sales YTD 2015								\$338,282
Month: JUNE 2016									Month: JUNE 2015								
YTD: JANUARY 2016 - JUNE 2016									YTD: JANUARY 2015- JUNE 2015								
12 Month: JUNE 2015 - JUNE 2016									12 Month: JUNE 2014 - JUNE 2015								